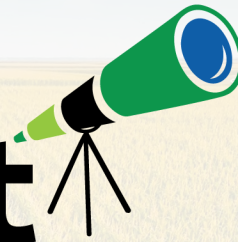


VantagePoint

E-NEWSLETTER



MONTHLY UPDATES FROM AGVANTAGE SOFTWARE - YOUR PARTNER IN AGRIBUSINESS

September 2024

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Adventuring with Dillon!

By Dillon Welter, Software Solutions Manager - dillonw@agvantage.com

Hi! My name is Dillon Welter. I have been a part of the AgVantage family for 8 years now. It feels like just yesterday I was interning with AgVantage for the summer. Crazy how time flies in the blink of an eye! I am on the support team here at AgVantage as the Software Solutions Manager. When I am not taking support calls for various parts of the software, I am working with my team to ensure that we are creating software to keep you all on the leading edge in technology. One project that I have been heavily involved in is POCKT. For those that do not know; POCKT is our enhanced version of eAgVantage. It allows your customers to interact with their account through their computer or mobile device.



I live in Rochester, MN with my fiancé Ashley and our 2 dogs. The two dogs are sisters and are a mix between Black Lab and Great Pyrenees. In my spare time outside of the office I enjoy going hiking with Ashley and the dogs. This time of year, we are working on getting everything picked in the garden and either using it ourselves or giving some to the neighbors. I also enjoy riding bike around town. This summer I decided to

purchase an e-bike and have been using that to commute to the office throughout the summer when weather allows.

For vacations each summer, we try to pick a state to travel to and visit all the national parks. This summer Ashley and I took a road trip to Colorado and toured all the national parks.

That is enough about me... If you ever are talking to me on a support call, let me know what you enjoy doing in your free time!



“...working with my team to ensure that we are creating software to keep you all on the leading edge in technology.”



Greetings from Dylan!

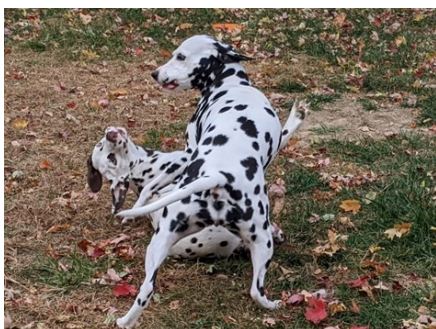
By Dylan McGreevy, Senior Software Engineer - dylanm@agvantage.com

Alreet, everyone! I'm Dylan McGreevy, and I've been with AgVantage for six years now. Originally from Newcastle upon Tyne, England, I now call Rochester home, where I live with my wife, Cassandra, and our two energetic Dalmatians, Layla and Lemmy.

When I'm not immersed in code, I'm usually diving into something creative. I love playing guitar, spending time in the garden, and working on woodworking projects. There's something so satisfying about taking raw materials—whether they're snippets of code or pieces of wood—and turning them into something useful or beautiful.



At AgVantage, I'm a Senior Software Engineer, and what I love most about my role is building software that solves real-world problems and streamlines processes for our users. I'm proud of the work we've done on projects like eSignatures and POCKT. Knowing that the solutions we create help improve our customers' daily operations is incredibly rewarding. Plus, I get to work with a fantastic team every day, which makes the journey even more enjoyable.



AgVantage Software, Inc and P3 Propane Safety are pleased to present their Phase 2 integration, where data points from various inspection types can pass from P3 to AgVantage and communicate information such as the date of a location's most recent leak check. Phase 2 expands upon the initial integration, which sends customer account information from AgVantage to P3 during the initial data push, reducing data entry errors and helping to certify database accuracy.



Join us on this month's webinar to learn more about how P3 Propane and AgVantage Software integrate to help save mutual customers time and money on propane safety and compliance. We look forward to seeing you there!

Link to Register - <https://attendee.gotowebinar.com/register/1148939515186477405>

Presented by Alex Burns, Vice President of P3 Propane Safety, and Tim Machutt, Vendor Relations Manager at AgVantage Software.

October 29, 2024 @ 1 p.m. EST

Balancing the AR Aging to General Ledger

With new users to AgVantage Software due to retirements, new staff, users covering while another is off for an extended period of time, cross-training, etc., we would like to take this time to share information and a training video on the importance of balancing the AR aging to the AR general ledger account.

It is encouraged to balance the aging to GL at a minimum weekly if not daily. Waiting until the end of the month can result in more time researching the data to determine the issue. No one wants to be ready to run statements only to find their aging is out of balance, resulting in a delay in processing the month end statements, especially if you are sending your statement file off to a print vendor that needs them submitted by a specific time.

Again, we recommend balancing the aging daily, weekly at the least. Most definitely 2-3 days BEFORE month end, verifying you are in balance going into the last couple days of the month.

If the aging is out of balance, the less data that you and the AR support team need to research, the quicker the turnaround time is for getting your aging balanced and you back on track with your day.

Some reasons why an aging goes out of balance are:

- Merging data to the wrong month and/or fiscal year
- Posting data to the Accounts Receivable GL# for a term code that is excluded from the aging
- Posting GL journal entries to the AR GL#
- Customer account with a # on the report indicating the previous balance + charges less payments does not equal the Current Balance
- System/data issues

Out of balance conditions are not exclusive to the list above. You can, however, review your data for the first 4 items listed to determine if there is something you can fix before placing a support call.

For our EDGE AR users we have a document and a training video on the ASK tab listing each of the steps for month end processing and balancing. The video goes through the steps of the document so make sure you have it printed out to make notes, if needed. Also, please compare it to your own list you may have and note anything unique to your company is not overlooked if you'll be using the ASK document going forward. ie: exclude any term codes from the aging report.

While these training aids are in our EDGE Software, please reach out to us if you are continuing to use Legacy. We can get these to you and you'll be able to follow along even with the references made to EDGE.

Our goal is to help make your month end process go smoothly. Please contact us at support@agvantage.com with any questions you may have.



Regional Conferences Return

By Lisa Sick, VP Marketing & Conferences - lisas@agvantage.com

AgVantage 2024 PNW Regional Conference November 13-14, 2024 Northern Quest Resort & Casino Spokane, WA

Don't miss this conference – We have a special guest attending!!
The AgVantage 2024 PNW Regional Conference will be **Nov 13-14 at the Northern Quest Resort & Casino** in Spokane, WA.

This conference is for our PNW AgVantage Software Users to get together to discuss how you handle grain, other commodities, and business in this area.

Agenda:

See the agenda on our website.

It has been built by these customers covering topics like:

EDGE Tips and Tricks, Customer Accounts and Sales Analysis, Inventory, Pricing and uploading prices from a spread sheet. Invoicing features, Credit & Collections, Accounts Payable, and Patronage.

The second day covers CRM, POCKET, PULSE, ASK, EDGE Operations, Agronomy and Grain.

What a full agenda!!

Having breakout sessions on these topics allows in-depth conversations to help you get the questions and answers you need to be more efficient.

Wednesday night features a Customer Appreciation Dinner & Drinks with Michelle Blomberg and the AgVantage team.

Make your Hotel Reservations **by 10/6/24** at Northern Quest Resort & Casino
877-871-6772 AgVantage group #31899 for \$149. rate
Address: 100 North Hayford Road
Airway Heights, WA 99001



Register for the conference via the link on our website, agvantage.com.

Full Conference price \$499 per person

One day price \$299 per person

Includes breakfast lunch and dinner (on Wednesday)

Other Regional Conferences are being planned. Submit your feedback to me to get your requests in.



Upcoming e-Training Class Schedule

By Elise Musall, Customer Services Specialist - elisem@agvantage.com

Class registration calendar now exclusively on our website!

See <https://.agvantage.com/Services.html> for more information.

Hello everyone!

Here is an overview of our upcoming month's eTraining class schedule **. Please take a moment to view our e-Training calendar under the **Training** section via the link below and click the blue button to register for any of our e-Training classes*.

<https://agvantage.com/Services.html>

Upcoming E-Training class listings are also available via the green banner at the top of applicable EDGE menus.

Please email elisem@agvantage.com or support@agvantage.com for any questions or concerns about eTraining.

Wednesday 10/16

10am—12pm CST

EDGE Credit & Collections

2pm—4pm CST

EDGE & eAgVantage Admin

Thursday 10/17

2pm—4pm CST

Query 1

Wednesday 10/23

10am—12pm CST

EDGE Accounts Payable

2pm—4pm CST

**EDGE Seed Setup, Contracting
Grower Plans, and Ordering**

Thursday 10/24

2pm—4pm CST

Query 2

*eTraining fees may apply. Please see the Training section via the link below for single class rates or to sign up for company wide monthly/annual subscription options.

<https://www.agvantage.com/Services.html>

**Classes are subject to time and date changes. Anyone already registered for a class will be notified of a time or date change.



Update on New Software Releases

By Tim Underwood, VP Development - timu@agvantage.com

AgVantage strives to meet your agribusiness needs by updating our software platforms on a regular basis. The following is a list of the various AgVantage software platforms and the many new software releases.

Agronomy App

Remove auto Synching feature from the Agronomy App (588901)

Accounts Receivable

Cleanup job created for deleting range of statement lib/files (642520)

Customer Relationship Management

Alert salesmen when adding a comment (590191)
Add ability to add attachments to communications (590529)
Allow multiple files to be uploaded at once (610007)

EDGE Agronomy

Add field boundary icon when boundary is present to fields tab (581737)
Farm plan activity - Add link to edit plan from report screen (593391)
Plan - Convert to order - Validate COD status (598901)
Plan - Add timing and notes on the import plan window display (605566)
Restricted use pesticide sales report - PDF/CSV (608002)
Constant/orders - Add option for a default batch size based on cubic feet (615442)
Plan - Add dispatch type and carry over to work order (616193)
Add ability to copy existing plan to a new plan (616743)
Plan - Assign split group from farm file and carry over to order (619833)
Orders/plans - Add authority for use pricing on Invoice option (630988)
Scheduled orders - Add rate/acre for each product in view option (638066)
Add manager override COD (level 3) protocol in agronomy orders (640988)
Verify if item has open orders when user sets to inactive (606435)

EDGE Accounts Receivable

Add maintenance option to update customer print term code file (611415)
Ability to import items via Excel or CSV (631639)
Add ability to change discount code (635979)
Monthly sales report to CSV (637412)
Email statement setup (639970)
Customer balance and invoices - Display multi item prepay (641407)
Add missing fields in statement setup (642345)
Change enhanced report to allow users to pick the fields (574921)

EDGE Grain

Add Loads (343449)
Convert eAgVantage Grain Sales reporting to EDGE (519837)
Upload Grades by lot using CSV formatted file (598751)
Lot grade import - Upload any prior lots (645658)

EDGE Seed

Grower plan - Filter options when user select manufacture, crop, brand (609342)
Seed plans/orders update user on creation and update (610234)
Sort add line item screen by relative maturity (613795)
Add a status bar to order summary tab in grower plans (622514)
Description of product in error on seed plan (627650)
Customer mailing labels (634198)

(continued on page 7)

EDGE Invoicing

Booking balances not showing the balance amount (645061)

Grain

Settlement Sheet - Landscape Print Reference no. (642984)
Add aver statement to printed purchase control amendment sheet (643094)

Interfaces

Add emailing of logs and completion to Agrimine interface (632811)

Voyager - Splitting tax lines is writing a quantity in the tax record (35138)

Intevacon information not capturing card number on local card sales (643609)

Remember to check your PULSE for more details on these Edge product enhancements.

